# amazon business

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## Joining the Amazon Business Account



## **Inviting users to Amazon Business**

Administrators can add users to the account one by one or all at once by uploading a spreadsheet

### How do Invitations Work?

- When a user is added to the business account, an invitation to join is immediately emailed.
- Invitations are tied to an end users email address. The recipient cannot change the email address they use to register for the account.
- End users must take action after being invited to an account in order to become an active user.
- User permissions are assigned when a user is invited
- Account invitations are valid for 21 days from send date. After 21 days, they will expire and need to be resent

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The account admin at your organization has invited you to place orders for work using Amazon Business. It's just like the Amazon.com you know, but with more business products and saving options to choose from. Set up your business user account for automatic access to:

- millions of work-related products
- exclusive business pricing
- quantity discounts
- business-friendly payment options

Invite expires within 21 days. If you do not set up your account before this invitation expires, you will need to contact your account admin (email@company.com) to resend your invitation.

Set up your account

Enjoy Amazon Business!

Amazon.com | Help

## New to Amazon





# **Existing Account with Work Email**

#### Scenario 2 Convert your existing Amazon Account

Sign in to the existing account that you use for business purchases on Amazon.com.



If you already have an Amazon account tied to your work email address and use this account solely for business purchases, you will migrate this existing account to your organization's Amazon Business account. Do not choose this option if you have made personal purchases on this account.

Start shopping

#### Scenario 3

OR

Separate Business and Personal Shopping

Sign in to the existing account you use for business/personal purchases on Amazon.com.



If you have an existing Amazon account tied to your work email and use this account for business and personal purchases, we will separate your personal order history from your work email.

Choose a new email for your existing Amazon account. Your password stays the same

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# **Shopping on Amazon Business**



### **Amazon Business Benefits**

#### **Business Pricing & Quantity Discounts**

 Business pricing and quantity discounts are only available to registered business account customers on Amazon. <u>Click</u> to learn more.

#### **Buying Policies**

 Customize Amazon Business to your organization's buying standards and procedures. Features include approval workflows, negotiated pricing, and preferred suppliers and preferred products.

#### **Business-Only Selection**

• Business-only selection refers to items and offers that are only available for purchase by Amazon Business customers.

#### **Amazon Business Analytics**

 Use Amazon Business Analytics to view data about your orders, create and filter reports based on your business needs, and view both charts and tables. <u>Click</u> to learn more.

[	Share 🖂 📑 💓 👰 200+ Shares
	Qty: 1 ▼ ✓ Quantity discount available.
	Add to Cart
	Company Restricted
	Submit order for approval
	List Price: \$379.00
	Business Price • \$248.60

## **Search & Browse Optimization**

- Amazon is the "everything store." With such a large selection, we do our best to make it easy for you and your end users to find what you're looking for.
- Recommended filters:
  - Business Sellers
  - Prime Eligible
  - Brand
  - Average Customer Review/Rating
  - Diversity Credentials





## Shopping with



### What is AmazonSmile?

• AmazonSmile is a website operated by Amazon with the same products, prices, and shopping features as the Amazon you know. The difference is that when you shop on AmazonSmile, the AmazonSmile Foundation will donate 0.5% of the purchase price of eligible products to the charitable organization of your choice.

#### How do I shop on AmazonSmile?

 To shop at AmazonSmile simply go to <u>smile.amazon.com</u> from the web browser on your computer or mobile device. You may also want to add a bookmark to <u>smile.amazon.com</u> to make it even easier to return and start your shopping at AmazonSmile.



#### **Confirm your Charity**

• Any time you are logged into AmazonSmile, your charity is displayed below the search bar. Use the drop down to learn about your selected non-profit, see how much your shopping has contributed, and edit the charity you are supporting.

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## **Reorder & Shopping Lists**

### How do lists work on Amazon Business?

- Lists make it easy to keep track of the things you need and are easy to share with others. Any User on Amazon Business can create a shopping list
- Choose between multiple list types depending on if you want the items to remain on a list after they are ordered

To:

- To share your list, create a public list and use the URL to email it directly to your desired audience
- When a list is shared with you, you can save it to your own account or make a copy to edit yourself



# **Business Account Navigation**





Page	Functionality
Your Account	Standard Amazon account information
Approve Orders	If workflow approvals are enabled, approvers can view and take action on pending orders
Your Orders	View and your track orders. Administrations can view orders others have placed on behalf of the organization
Manage Suppliers	Easily find suppliers on Amazon Business and add them to your list of Saved Suppliers. Learn more.
<b>Business Analytics</b>	Create and filter custom reports based on your business needs to view your organization's orders
<b>Recurring Deliveries</b>	Have essential items delivered automatically, based on a schedule you choose. Learn More.

# **Account Configuration**



## **Checkout – Shared Payment Methods**

When checking out on Amazon Business, choose from the pre-configured payment methods and shipping addresses. These options can only be updated by an account administrator.

amazon.com	HIPPING & PAYMENT GIFT OPTIONS PLACE ORDER
Is the address you'd like to use displayed	d below? If so, click the corresponding "Deliver to this address" button.
Does this order need to be delivere	d to a recipient other than the name in your address book?
Deliver To: Enter Recipient Name	This will be applied to only this order.
Campus location 2021 7TH AVE SEATTLE, WA 98121-2601 United States Phone: (123)465-7890	Third Floor 325 9TH AVE N SEATTLE, WA 98109-5122 United States Phone: (123) 465-7890
Deliver to this address	Deliver to this address

### **Shipping Address**

- When selecting shipping address, you can either use the default address name provided or choose to add the name of a specific recipient. This will replace the first line of the address.
- If you don't see the shipping address you are looking for, contact your account or group administrator.

amazon.com Sign in Shipping & Payment	GIFT OPTIONS PLACE ORDER	
Select a payment method		
Ravenna Garden credit and debit cards	Name on card	Expires on
• VISA Visa ending in 9805	Kaitlin Hall	
Visa ending in 2155	Kaitlin hall	

### **Payment Method Address**

 If multiple payment options are available, you can use the last 4 digits to determine which one is appropriate. If you are unsure, contact your account or group administrator.

### **Business Order Information**

### Custom order fields at checkout make it easier to track and manage orders

- All information entered will appear in Order History Reports in the Business Analytics tool
- Each field may be required or optional
- The information fields below have been configured on your account [EDIT FOR CUSTOMER]

Available Fields				
GL Code	Cost Center			
Project Code	Location			
Department	*Custom named field*			
Purchase Order (PO)				

Business Ordei	r Information
Complete the following to ensu	ire accurate routing and reporting of your order.
PO Number (optional)	
[SCREE!	NSHOT FROM
CUSTO	MFR ACCOUNT]
GL Code (optional) Select one	~
GL Code (optional) Select one Department (optional)	~ 
GL Code (optional) Select one Select one Select one	~
GL Code (optional) Select one Department (optional) Select one Finance Sales	✓
GL Code (optional) Select one Department (optional) Select one Finance Sales Operations	·
GL Code (optional) Select one Department (optional) Select one Finance Sales Operations	

## **Approval Workflows**

All orders placed on the account may be subject to approval before being fulfilled

### How do I order with Approvals configured?

- There are no additional steps to take to submit your order for approval. Check out as you normally would and you will see the option at checkout.
- Your order will not be processed until it is approved by the appropriate approver. Keep this in mind for shipping timelines.
- You will be notified over email once your order is submitted and then again once your order has been approved and processed. Just as with a normal order on Amazon, you will also receive relevant shipping updates.
- If your order is not approved within 7 days, the order will automatically be canceled; however, the items in your order will not be deleted. If your order is canceled, you will need to submit the order again for approval.

By placing your order, you agree privacy notice and conditions	to Amazon's s of use.
Order Summary	
Items (2):	\$37.28
Shipping & handling:	\$5.99
Total before tax:	\$43.27
Estimated tax to be collected:*	\$4.36
Order total:	\$47.63
How are shipping costs calculated?	
Why didn't I qualify for free shipping?	

## **Checking out with tax exemption**

All products purchased from Amazon or any of the 95% of third party sellers who participate in our tax exemption program will automatically reflect that tax exemptions have been applied during the checkout process



#### Confirm tax exemptions are applied:

- On the Review Your Order page (checkout), verify and/or modify which items should be charged sales tax.
- If needed, you can manually add tax by clicking **Remove** next to the specific item
- » What items are eligible for tax exemption? Tax exemption applies to items sold by . . .
  - Amazon Digital Services LLC
  - Warehouse Deals LLC
  - Amazon Services LLC
  - Sellers (Non-Amazon) participating in ATEP

# **Business Analytics**



### **Amazon Business Analytics**

### Amazon Business Analytics provides the ability to:

- Aggregate purchases to compare and track spend over time
- Monitor and track 60+ data fields including customer info, shipment info, payment info, and seller info
- Customize and save report templates to meet business needs
- Download CSV files to analyze your data in excel

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### Reports

Use our reports to get line-item details about your organization's orders and access important documents like invoices. Start with one of our curated reports, then customize it to your needs.

Reconciliation	Orders
Compare order and payment history to your records.	Get detailed shipping, product, and seller info on an order.
Returns	Refunds
Monitor what items are being returned and the reasons why.	Track the payment, product, and status of a refund.
Related offers	
See what other offers were available at the time of an order.	

## **Reporting & Reconciliation**

Use the Reconciliation Report to view data including transaction info, customer info, and order info.

Simplify the reconciliation process by matching corporate credit card charges to each item in a shipment.

- Match the Payment Reference ID in the Reconciliation Report against your credit card statement
- Customize report columns and filters at the left to find required information

Busi	Business analytics Reports 🗸							
Reco Add title	ReconciliationTime periodAdd title and save to your templatesMonth to date v							
$\nabla$		Transaction Date	Payment Reference ID	Transaction Type	Payment Amount	Account Group		
Filter		11/08/2018	K3TRZEKRUWL	Charge	\$13.47	Timberlands-Western		
		11/08/2018	2FL26BHF590	Charge	\$357.88	Timberlands-Western		
Adjust columns		11/08/2018	411MW1ZL1YS	Charge	\$51.62	Timberlands-Southern		
ß		11/08/2018	5HQ2R3I0KBKO	Charge	\$60.99	CorpFunc-GeneralCounsel&Corp		
Get order documents		11/08/2018	115KCMP9G09	Charge	\$27.92	WP-Mid South Region		
		11/08/2018	0000001LOQ4L	Charge	\$18.59	Timberlands-Southern		
		11/08/2018	2LNKETGK4AJJ	Charge	\$22.48	WP-Eastern Region		
		11/08/2018	66JHB47PP1I	Charge	\$34.35	CorpFunc-CompBenefits&HR		

## **Your Orders**



## **Your Orders**

This section of the account provides additional detail regarding the status of all orders placed



# **Business Customer Support**



### **Business Customer Support**

Dedicated U.S. based <u>Business Customer Support</u> can be reached a number of ways including email, chat and phone.

Not sure what you're looking for? Learn more about the features and benefits on Amazon Business <u>HERE</u>.

Get to Know Us Careers Press Releases Amazon and Our Planet Amazon in the Community Company Facts	Let Us Help You Help Shipping Rates & Policies Business FAQ Contact Us	Work with Amazo Sell on Amazon Busi Fulfillment By Amazo Advertise on Amazon Sell Services on Ama Amazon Global Sellin	on Busin iness Amaz on Purch n Amaz azon Amaz	ness Solutions on Business Solutions asing Systems on Credit Line on Business Blog	
Contact Us What can we he	ip you with?	An order I placed	Fire and Kindle	Digital Services	Prime or Something else
2 Tell us more ab Select an issue	out your issue Please make a selection	tion >	*		
3 How would you	like to contact us?	E-mail		Phone	Chat



## **Common Customer Support Questions**

See below for quick resolutions to frequently asked questions from your end users as well as contact information for a variety of support resources

Contact Business Customer Support: CLICK HERE

• Provides end users the option to call, email, or live chat. Please use this method of contact for anything relating to an order, transaction, charge, or shipment.

Cancel an Individual Prime Membership:

- Your Account > Manage My Prime Membership > End Membership
- The end user must follow the steps to receive a pro-rated refund

**Request a Tax Exemption Refund:** 

- Your Orders > Locate Order > Contact Seller > Request refund through email
- Additional tax queries can be emailed to <u>tax-exempt@amazon.com</u>



Thank You